

DECISIVE. STRAIGHTFORWARD. COMMITTED.

NXT Capital's Corporate Finance Group is a leading provider of senior secured and unitranche cash flow-based financing solutions to middle market and healthcare companies.





Transaction Focus

- » U.S.-based borrowers with EBITDA between \$5 million and \$75 million
- » Underwritten senior facilities with significant target hold levels

Financing Products

- » Senior Revolvers& Term Loans
- » Senior Stretch
- » Unitranche Facilities
- » Term Loans Over Revolvers
- » First Out / Last Out
- » 2nd Lien Term Loans
- » Equity Co-Investments

Transaction Types

- » Leveraged Buyouts
- » Refinancings
- » Recapitalizations
- » Add-on Acquisitions
- » Growth Capital

Industry Experience

- » Business Services
- » Specialty Distribution
- » Niche Manufacturing
- » Healthcare
- » Consumer Products& Services
- » Food & Beverage
- » Software & Technology
- » Franchisors
- » Media
- » Insurance

WHAT OUR CLIENTS ARE SAYING

"This was our first transaction with NXT Capital and we were extremely pleased. NXT was fast and flexible in addressing all of our needs. We look forward to working with NXT again in the future."

LeGrand Lewis, Managing Director, Sorenson Capital

"We have partnered with NXT on three out of our last four transactions, so we knew from experience that NXT could deliver — and they did."

Andy Boswell, Principal, Blue Sea Capital







Senior Credit Facility
In support of the acquisition by

Summit Park

Joint Lead Arranger Joint Bookrunner US Agent

Undisclosed



Senior Credit Facility
In support of the acquisition by

Audax Private Equity

Joint Lead Arranger Joint Bookrunner Administrative Agent

\$174.500.000



Senior Credit Facility In continuing support of an existing portfolio company of

CI Capital Partners

Joint Lead Arranger Joint Bookrunner Administrative Agent

\$96,000,000



Senior Credit Facility
In support of the add-on acquisitions
completed by

Varsity Healthcare Partners

Sole Lead Arranger Sole Bookrunner Administrative Agent

\$131,200,000



Senior Credit Facility
In support of the acquisition by

Court Square Capital Partners

Joint Lead Arranger Co-Bookrunner

Undisclosed



Senior Credit Facility
In support of the recapitalization by

TA Associates

Sole Lead Arranger Sole Bookrunner Administrative Agent

\$32,500,000



Senior Credit Facility
In support of the acquisition by

Revelstoke Capital Partners

Joint Lead Arranger Co-Syndication Agent

Undisclosed



Senior Credit Facility
In support of the recapitalization by

Sorenson Capital

Sole Lead Arranger Sole Bookrunner Administrative Agent

\$73,000,000



Senior Credit Facility
In support of the acquisition by

GTCR

Joint Lead Arranger Administrative Agent

\$59,000,000



Senior Credit Facility In support of the original investment and add-on acquisition completed by

Arlington Capital Partners

Sole Lead Arranger Sole Bookrunner Administrative Agent

Undisclosed



Senior Credit Facility In support of the recapitalization by

WestView Capital Partners

Sole Lead Arranger Sole Bookrunner Administrative Agent

\$58,250,000



Senior Credit Facility
In support of the acquisition by

Spire Capital

Sole Lead Arranger Sole Bookrunner Administrative Agent

CORPORATE FINANCE LOAN ORIGINATION TEAM

John Finnerty, Group Head 312.450.8020

john.finnerty@nxtcapital.com

mark.maglaya@nxtcapital.com

Heath Fuller, Capital Markets 312.450.8045 heath.fuller@nxtcapital.com

WEST REGION

Kal Kilgast, Co-Head 312.450.8030 kal.kilgast@nxtcapital.com

EAST/SOUTH REGION -Ted Denniston, Co-Head **Jeffrey Jelm**, Co-Head 312.450.8025 jeff.jelm@nxtcapital.com

Scott Gast, Co-Head

312.450.8040

Garett Gilles 312.450.8018 garett.gilles@nxtcapital.com

fred.yanni@nxtcapital.com

Fred Yanni

212.519.7710

Mark Maglaya 312.450.8048

Jeff Kurtzweil 312.450.8062

jeff.kurtzweil@nxtcapital.com

Josh Haldi 312.450.8028

ioshua.haldi@nxtcapital.com

HEALTHCARE

312.450.8035

Stuart Smartt, Head 678.819.3830 stuart.smartt@nxtcapital.com

ted.denniston@nxtcapital.com

Milan Patel 312.450.8037 milan.patel@nxtcapital.com

scott.gast@nxtcapital.com