

# DECISIVE. STRAIGHTFORWARD. COMMITTED.

NXT Capital's Corporate Finance Group is a leading provider of senior secured and unitranche cash flow-based financing solutions to middle market and healthcare companies.





## Transaction Focus

- » U.S.-based borrowers with EBITDA between \$5 million and \$75 million
- » Underwritten senior facilities with significant target hold levels

# Financing Products

- » Senior Revolvers& Term Loans
- » Senior Stretch
- » Unitranche Facilities
- » First Out / Last Out
- » Equity Co-Investments

# Transaction Types

- » Leveraged Buyouts
- » Refinancings
- » Recapitalizations
- » Add-on Acquisitions
- » Growth Capital

# **Industry Experience**

- » Business Services
- » Specialty Distribution
- » Niche Manufacturing
- » Healthcare
- » Consumer Products & Services
- » Food & Beverage
- » Software & Technology
- » Franchisors
- » Media
- » Insurance

## WHAT OUR CLIENTS ARE SAYING

"This was our first transaction with NXT Capital and we were extremely pleased. NXT was fast and flexible in addressing all of our needs. We look forward to working with NXT again in the future."

LeGrand Lewis, Managing Director, Sorenson Capital

"We have partnered with NXT on three out of our last four transactions, so we knew from experience that NXT could deliver — and they did."

Andy Boswell, Principal, Blue Sea Capital



## \$173,500,000



Senior Credit Facility
In support of the add-on acquisition
completed by

Resource Label Group, a Portfolio Company of First Atlantic Capital

> Joint Lead Arranger Joint Bookrunner Administrative Agent

## Undisclosed



Senior Credit Facility
In support of the recapitalization by

#### **Juggernaut Capital Partners**

Sole Lead Arranger Sole Bookrunner Administrative Agent

### **Undisclosed**



Senior Credit Facility
In support of the acquisition by

Gryphon Investors
Participant

## \$100,665,000



Senior Credit Facility In support of an add-on acquisition completed by

#### First Atlantic Partner

Joint Lead Arranger Joint Bookrunner Administrative Agent

#### **Undisclosed**



Senior Credit Facility In support of the acquisition of MinusNine Technologies, Inc. completed by

ICP Group a Portfolio Company of Audax Private Equity

Joint Lead Arranger Administrative Agent

## \$86,000,000



Senior Credit Facility In support of the add-on acquisition and refinance by

#### **CI Capital Partners**

Lead Arranger Sole Bookrunner Administrative Agent

## **Undisclosed**



Incremental Facility
In support of the add-on acquisition by

America's Auto Auction a Portfolio Company of Trinity Hunt Partners

> Sole Lead Arranger Sole Bookrunner Administrative Agent

## \$35,000,000



Senior Credit Facility
In support of the acquisition by

## **Summit Park**

Joint Lead Arranger Joint Bookrunner US Agent

## **Undisclosed**



Senior Credit Facility
In support of the acquisition by

### **Gridiron Capital**

Joint Lead Arranger Sole Bookrunner Administrative Agent

## **Undisclosed**



Senior Credit Facility In support of the refinancing by

### Tyree & D'Angelo Partners

Sole Lead Arranger Sole Bookrunner Administrative Agent

## \$96,000,000



Senior Credit Facility
In support of the add-on acquisitions
completed by

## **Varsity Healthcare Partners**

Sole Lead Arranger Sole Bookrunner Administrative Agent

## \$131,200,000



Senior Credit Facility
In support of the acquisition by

### **Court Square Capital Partners**

Joint Lead Arranger Co-Bookrunner

#### **CORPORATE FINANCE LOAN ORIGINATION TEAM**

**John Finnerty**, Group Head 312.450.8020 john.finnerty@nxtcapital.com

**Heath Fuller**, Capital Markets 312,450.8045

heath.fuller@nxtcapital.com

## West/Midwest/Boston Region

Kal Kilgast, Co-Head 312.450.8030 kal.kilgast@nxtcapital.com

**Jeffrey Jelm**, Co-Head 312.450.8025 jeff.jelm@nxtcapital.com

# **Brian Miazga** 312.450.8068

512.450.8068 brian.miazga@nxtcapital.com

#### **Garett Gilles**

312.450.8018 garett.gilles@nxtcapital.com

#### Mark Maglaya

312.450.8048 mark.maglaya@nxtcapital.com

## East/South Region

**Ted Denniston**, Co-Head 312.450.8035 ted.denniston@nxtcapital.com

Scott Gast, Co-Head

312.450.8040 scott.gast@nxtcapital.com

#### Fred Yanni 646.706.5540

fred.vanni@nxtcapital.com

312.450.8062 jeff.kurtzweil@nxtcapital.com

#### Cary Verasco

Jeff Kurtzweil

646.706.5541 cary.verasco@nxtcapital.com

#### Josh Haldi

312.450.8028

joshua.haldi@nxtcapital.com

#### Healthcare

Stuart Smartt, Head 678.819.3830 stuart.smartt@nxtcapital.com

#### Milan Patel

312.450.8037

milan.patel@nxtcapital.com