



NXT CAPITAL[®]

AN ORIX COMPANY

DECISIVE. STRAIGHTFORWARD. COMMITTED.

NXT Capital's Direct Lending Group is a leading provider of senior secured and unitranche cash flow-based financing solutions to middle-market companies.

TRANSACTION FOCUS

- U.S.-based borrowers with EBITDA between \$5 million and \$75 million
- Full underwrite capabilities with significant hold sizes

FINANCING PRODUCTS

- Senior Revolvers & Term Loans
- Senior Stretch
- Unitranche
- First Out/Last Out
- Split Lien
- Second Lien & Mezzanine Loans
- Equity Co-Investments

TRANSACTION TYPES

- Leveraged Buyouts
- Refinancings
- Recapitalizations
- Add-on Acquisitions
- Growth Capital

INDUSTRY EXPERIENCE

- Business Services
- Healthcare
- Software & Technology
- Specialty Distribution
- Food & Beverage
- Niche Manufacturing
- Consumer Products & Services
- Franchisors
- Insurance

DIRECT LENDING ORIGINATION TEAM

Ted Denniston
Head of Originations
312.450.8020
ted.denniston@nxtcapital.com

Scott Gast
312.450.8040
scott.gast@nxtcapital.com

Garett Gilles
312.450.8018
garett.gilles@nxtcapital.com

Kal Kilgast
Head of Sponsor Coverage
312.450.8030
kal.kilgast@nxtcapital.com

Fred Yann
646.706.5540
fred.yanni@nxtcapital.com

Jeff Kurtzweil
312.450.8062
jeff.kurtzweil@nxtcapital.com

Stuart Smartt
Head of Healthcare
678.819.3830
stuart.smartt@nxtcapital.com

Heath Fuller
Head of Capital Markets
312.450.8045
heath.fuller@nxtcapital.com

Cary Verasco
646.706.5541
cary.verasco@nxtcapital.com

RECENT DEAL ACTIVITY

<p>Undisclosed</p>  <p>Sentinel Capital Partners Administrative Agent</p>	<p>Undisclosed</p>  <p>Arlington Capital Partners Administrative Agent</p>	<p>Undisclosed</p>  <p>Gryphon Investors Administrative Agent</p>	<p>Undisclosed</p>  <p>BPOC Administrative Agent</p>
<p>\$246,000,000</p>  <p>Administrative Agent</p>	<p>Undisclosed</p>  <p>ShoreView Industries Administrative Agent</p>	<p>Undisclosed</p>  <p>Trilantic North America Administrative Agent</p>	<p>Undisclosed</p>  <p>Graham Partners Administrative Agent</p>
<p>Undisclosed</p>  <p>Ridgemont Equity Partners Joint Lead Arranger</p>	<p>Undisclosed</p>  <p>Frontenac Administrative Agent</p>	<p>Undisclosed</p>  <p>Sentinel Capital Partners Joint Lead Arranger</p>	<p>Undisclosed</p>  <p>Quad-C Management Administrative Agent</p>
<p>\$95,000,000</p>  <p>L Squared Capital Partners Administrative Agent</p>	<p>Undisclosed</p>  <p>Gryphon Investors Administrative Agent</p>	<p>Undisclosed</p>  <p>CenterOak Partners Administrative Agent</p>	<p>Undisclosed</p>  <p>Audax Private Equity Joint Lead Arranger</p>
<p>\$245,000,000</p>  <p>Arlington Capital Partners Joint Lead Arranger</p>	<p>\$62,600,000</p>  <p>Comvest Partners Administrative Agent</p>	<p>Undisclosed</p>  <p>Wind Point Partners Sole Lead Arranger</p>	<p>Undisclosed</p>  <p>Access Holdings Joint Lead Arranger</p>

Lending/financing services provided by NXT Capital, LLC.

Loans will be arranged or made pursuant to a California Financing Law License.

All company names, trademarks and logos cited herein are the property of their respective owners.