

WHO IS NXT CAPITAL?

A direct lender providing financing to U.S. middle-market companies

SIGNIFICANT TEAM EXPERIENCE
AND MARKET EXPERTISE

105+

Professionals Strong

CURRENT CAPITAL

\$10B

Capital Under Management¹

DEALS CLOSED

465 510

New Borrowers Portfolio Events

ITD Closed Transactions²

CURRENT PROGRAMS

22

Programs Under Management³

Substantial sourcing network with longstanding relationships provides direct access to sponsor deal flow

Conservative credit culture with a product mix focused on first lien and unitranche financings

Focused on building defensively positioned portfolios well diversified by position, sponsor and industry

Dynamic risk management and portfolio monitoring processes with high attention to detail

HOW DO WE INVEST?

Broad focus and large middle market opportunity set

U.S. middle market PE-backed companies with EBITDA of \$5MM to \$75MM

Broad industry coverage

First lien loans: mix of straight senior and unitranche. Selectively second lien, mezzanine and equity co-investments

Experienced PE sponsors

Well established investment selection criteria

Pursue loans with unlevered yields of 6-8% (LIBOR+Spread+OID/3)

Conservative structure with appropriate loan-to-value and leverage ratios

All deals have at least one financial covenant and pay close attention to credit agreement terms

Seek lead, co-lead and agency roles

Emphasis on portfolio construction, risk mitigation and ESG criteria

Diversified portfolio with an emphasis on granular hold sizes

Manage portfolio mix to emphasize products and sectors

ESG integrated approach, avoid binary risks and technically complex sectors

To promote alignment with LPs, NXT Capital holds a portion of each loan directly or indirectly through affiliates or managed or directed accounts

► How to learn more about NXT Capital? www.nxtcapital.com

¹ Represents deployed capital currently invested, available capital not currently invested and equity as of 9/30/21. Programs include any arrangement with an NXT Capital entity pursuant to which the counterparty receives management or access as to investments. Proprietary capital on balance sheet and advisory accounts are managed by NXT Capital Investment Advisers, LLC.

² NXT Capital, LLC since inception (2/2010) to 9/30/2021. Includes NXT Capital, LLC's proprietary capital on balance sheet, advisory (managed) and non-advisory (directed) accounts and commitments syndicated to third parties. Excludes pre-acquisition ORIX Corporation USA portfolio and ORIX Corporation USA BSL portfolio.

³ Programs include any arrangement with an NXT Capital entity pursuant to which the counterparty receives management or access as to investments.

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Loans will be arranged or made pursuant to a California Financing Law License.