

COMMITTED TO FINANCING MIDDLE MARKET REAL ESTATE INVESTORS



Our Team is Committed to Financing Middle Market Real Estate Investors by:

- » Tailoring a full complement of floating rate, first mortgage and mezzanine products to meet specific transaction requirements.
- Focusing primarily on non-recourse first mortgage transactions with initial DSC
 1.0X for properties located in major markets (+1 million people) in support of experienced real estate investors.
- » Targeting loans of \$10 million to \$40 million.
- » Delivering the speed and certainty investors need when making a financing decision.

Products

- » First Mortgage (Core up to 75% LTC)
- » First Mortgage (Enhanced up to 90% LTC)
- » Mezzanine Debt
- » Preferred Equity

Transaction Types

- » Property Acquisitions
- » Refinancing
- » Discounted Loan Payoffs

Target Property Types

- » Multifamily
- » Industrial
- » Office
- » Hotel
- » Retail
- » Student Housing



"I recommend NXT Capital without reservation. They understand all aspects of the real estate business and consistently deliver on the promised terms."

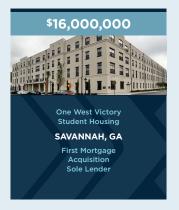
B. Dan Bryson, Executive Vice President Capital Markets - Real Estate Investment Banking, JLL

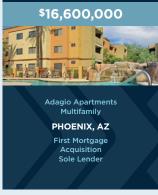
"I've done many transactions with NXT and plan to do more. NXT offers competitive terms and a highly experienced team that understands how to evaluate and deliver on fast-moving, complex transactions."

Lucas J. Donahue, Senior Director, NorthMarq





























REAL ESTATE LOAN ORIGINATION TEAM

Bill Ballent

Originator 972.985.7596 bill.ballent@nxtcapital.com

David Meredith

Originator 310.745.1692 david.meredith@nxtcapital.com

Matthew Ehret

Originator 678.819.3806 matthew.ehret@nxtcapital.com

Kevin Rostowsky

Originator 678.819.3832 kevin.rostowsky@nxtcapital.com

Carl Fowler

Originator 678.819.3756 carl.fowler@nxtcapital.com

Jeff Teetsel

Originator 602.553.1118 jeff.teetsel@nxtcapital.com

Mike Huffman

Originator / Hotels 972.717.2161 mike.huffman@nxtcapital.com

Scott Watson

Originator 678.819.3757 scott.watson@nxtcapital.com