

**Straightforward. Decisive. Committed.**

NXT Capital is an independent commercial finance company focused on the middle market, providing a full range of structured financing solutions through our Corporate Finance, Healthcare Finance, Real Estate Finance and Venture Finance groups. Launched by former founders and executives of Merrill Lynch Capital and Heller Financial, NXT Capital's leadership team has worked together for more than 15 years.

## **NXT Capital - Corporate Finance**

NXT Capital's Corporate Finance Group focuses on providing senior secured and unitranche cash flow based financing solutions to private equity sponsored middle-market companies. In 2011 we closed over \$1.1 billion in financing commitments representing over forty transactions across a variety of industries.

NXT Capital Corporate Finance:

- Focuses primarily on financing U.S.-based companies with EBITDA ranging from \$5 million to \$50 million that have stable cash flows, leading market positions and experienced management teams.
- Targets \$10 million to \$50 million hold levels in our core debt products.
- Will underwrite and syndicate credit facilities up to \$150 million.
- Has significant experience serving as a Lead Arranger, Sole Lender and Club Partner.
- Delivers the speed and certainty that investors need when making a financing decision while providing a full complement of products that are tailored to meet your specific transaction requirements.

### **FINANCING PRODUCTS**

Senior Revolvers and Term Loans • Unitranche Facilities • Mezzanine Loans • Equity Co-Investments

### **TRANSACTION TYPES**

Leveraged Buyouts • Refinancings • Recapitalizations • Add-on Acquisitions

### **INDUSTRY EXPERIENCE**

Niche Manufacturing • Specialty Distribution • Business Services • Healthcare • Consumer Products & Services • Food & Beverage • Education • Software and Technology • Franchisors • Environmental Services • Media

## **CORPORATE FINANCE ORIGINATION TEAM**

### **JOHN FINNERTY**

Group Head  
312.450.8020  
[john.finnerty@nxtcapital.com](mailto:john.finnerty@nxtcapital.com)

### **DAVE ALLEN**

Healthcare Finance  
312.450.8015  
[david.allen@nxtcapital.com](mailto:david.allen@nxtcapital.com)

### **TED DENNISTON**

Northeast U.S.  
312.450.8035  
[ted.denniston@nxtcapital.com](mailto:ted.denniston@nxtcapital.com)

### **SCOTT GAST**

Mid-Atlantic / Southern U.S.  
312.450.8040  
[scott.gast@nxtcapital.com](mailto:scott.gast@nxtcapital.com)

### **JEFF JELM**

Midwest U.S. / Canada  
312.450.8025  
[jeff.jelm@nxtcapital.com](mailto:jeff.jelm@nxtcapital.com)

### **KAL KILGAST**


Western / Northeast U.S.  
312.450.8030  
[kal.kilgast@nxtcapital.com](mailto:kal.kilgast@nxtcapital.com)

### **FRED YANNI**

Northeast U.S.  
212.519.7710  
[fred.yanni@nxtcapital.com](mailto:fred.yanni@nxtcapital.com)

### **HEATH FULLER**


Capital Markets  
312.450.8045  
[heath.fuller@nxtcapital.com](mailto:heath.fuller@nxtcapital.com)


  
**American Dental Partners**

**\$241,000,000**

Senior Credit Facility  
In support of the acquisition by:  
**JLL Partners**

Joint Lead Arranger  
Joint Bookrunner  
Co-Syndication Agent


In Market 


  
**JONES & FRANK**

**\$58,000,000**

Senior Credit Facility  
In support of the acquisition by:  
**MidOcean Partners**

Joint Lead Arranger  
Joint Bookrunner  
Syndication Agent


December 2011 


  
**COYNE TEXTILE SERVICES**  
*Your local uniform rental company*

**\$35,000,000**

Senior Credit Facility  
In support of the recapitalization by:  
**Management**

Sole Lead Arranger  
Sole Bookrunner  
Administrative Agent


December 2011 

  
**MOS AID**

**\$155,000,000**

Senior Credit Facility  
In support of the acquisition by:  
**Sterling Partners**

Documentation Agent

December 2011 


  
**AssuredPartners INC.**

**\$176,000,000**

Senior Credit Facility  
In support of the add-on acquisition by:  
**GTCR**

Co-Documentation Agent


December 2011 


  
**TOUCHPOINT PRINT SOLUTIONS** **GINNY'S PRINTING**

**\$50,000,000**

Senior Credit Facility  
In support of the add-on acquisition by:  
**Huron Capital Partners**

Joint Lead Arranger  
Joint Bookrunner  
Syndication Agent


November 2011 

  
**Rita's**  
*Get Contests Happening*

**\$23,550,000**

Senior Credit Facility  
In support of the acquisition by:  
**Falconhead Capital, LLC**

Sole Lead Arranger  
Sole Bookrunner  
Administrative Agent

November 2011 


  
**Trinity Consultants**

**\$45,000,000**

Senior Credit Facility  
In support of the recapitalization by:  
**Gryphon Investors and Management**

Sole Lead Arranger  
Sole Bookrunner  
Administrative Agent


November 2011 


  
**PODS**

**\$225,000,000**

Senior Credit Facility  
In support of the add-on acquisition by:  
**Arcapita**

Co-syndication Agent


November 2011 


  
**PACIFIC WORLD** **BASSETT BRANDS**

**\$110,000,000**

Senior Credit Facility  
In support of the add-on acquisition by:  
**Levine Leichtman Capital Partners**

Joint Lead Arranger  
Joint Bookrunner  
Co-Syndication Agent


October 2011 


  
**AMERICA'S AUTO AUCTIONING**

**\$50,000,000**

Senior Credit Facility  
In support of the recapitalization by:  
**Management**

Joint Lead Arranger  
Joint Bookrunner  
Administrative Agent


October 2011 


  
**ABRA**  
**AUTO BODY & GLASS**

**\$82,500,000**

Senior Credit Facility  
In support of the recapitalization by:  
**Palladium Equity Partners and Management**

Joint Lead Arranger  
Joint Bookrunner  
Administrative Agent


October 2011 


  
**NAVMAN WIRELESS**

**\$18,000,000**

Senior Credit Facility  
In support of the growth financing by:  
**Prairie Capital**

Sole Lead Arranger  
Sole Bookrunner  
Administrative Agent


October 2011 


  
**revolution**  
*danewear*

**\$32,500,000**

Senior Credit Facility  
In support of the recapitalization by:  
**Incline Equity Partners**

Sole Lead Arranger  
Sole Bookrunner  
Administrative Agent


October 2011 


  
**Professional**  
*Orthopedic and Sports Physical Therapy*

**\$36,800,000**

Senior Credit Facility  
In support of the recapitalization by:  
**Great Point Partners**

Joint Lead Arranger  
Syndication Agent

October 2011 

  
**DANTOM SYSTEMS INC**

**\$51,000,000**

Senior Credit Facility  
In support of the acquisition by:  
**Compass Investment Partners**

Documentation Agent

October 2011 